GOWER PHARMA LTD
Pharmaceuticals

EBTS HELPS
GOWER PHARMACEUTICALS
EXPAND OPERATIONS GLOBALLY

GOWER Pharmaceuticals is mid-size startup specializing in cutting edge medicinal technology to treat and develop cures for Diabetes, Hepatitis B. Their business has grown to more than 6 million a year in span of just 28 months, and they have offices in Brazil, Canada and Nepal

BUSINESS NEED

In the intensely competitive pharmaceutical industry staying ahead isn't just about developing the latest and new medications, —it's about getting to market first and keeping a grip on what is needed by the health care industry. Gower Pharma needed to focus on handling the mounting workload associated with launching new products and their trials and cope with their expansion from a small shop to a company of more than 200. They didn't have time to manage their data infrastructure, which required more connectivity and support than traditional legacy database and applications.

TECHNOLOGIES

- MySQL®, Oracle 10g to 11g, 12c
- OEM 12c, OS upgrade & 11i to R12 upgrade

BUSINESS NEED

Gower Pharma needed to focus on handling the mounting workload associated with getting new products to market, leaving no time to manage their complex data infrastructure.

SOLUTION

Round-the-clock expert support and a next-generation, highly scalable architecture from EBTS

RESULT

3x increase in performance, zero downtime migration from AIX to RedHAT Linux and reduced licensing costs.

> "
> EBTS has been an extension of our team. I can spend eight hours researching an obscure problem or call them and they've probably encountered it before and can fix it. They provide us with that depth of expertise on a dime and we've been able to lean on them for maintenance and operation support."

Bo Shin, IT Manager, Gower Pharma

SOLUTION

One of EBTS's roles was to manage GP's E-Business suite environment, providing GP with a next-generation architecture. To address their connectivity needs, GP wanted a more efficient process, with fast, simple, cost-effective storage, easy scalability, and integration. They wanted to split their existing 11i environment to a 3-node architecture and to speed up concurrent processing of jobs. EBTS not only assisted them with Oracle AIX > Linux migration but also selected the OpenVPN Access Server as a VPN gateway and created a site-to-site VPN between GP and our data center

OUR RESULTS

Thanks to EBTS expertise and support, Gower Pharma'ss new infrastructure delivers more capacity, better scalability, improved performance, and easier manageability through a new web-based interface.